# SML CAPITAL ADVISORS

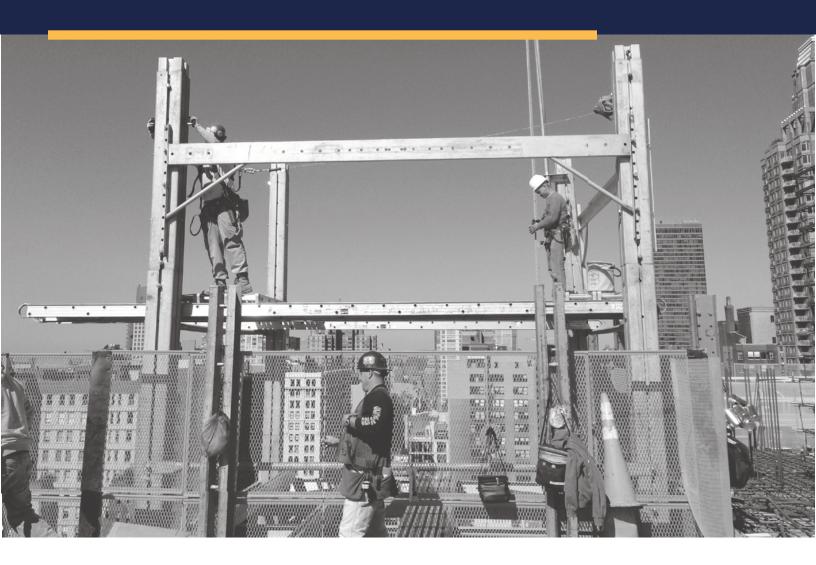


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#### **ABOUT**



Risk management services supporting the insurance underwriting and claims community worldwide.

These services have one goal: promoting safety while preventing risks.

Established in April 2007, SML has constructed a team of knowledgeable individuals whose mission is to provide value added services to the insurance marketplace. SML does not sell insurance and operates with complete impartiality and independence.

SML is composed of insurance and safety professionals with decades of combined experience in the areas of underwriting, loss control, premium audits, claims management, program management, and risk analysis.

We have the talent and resources to get the job done right and in a timely manner. Our products provide meaningful information to the underwriting and claims community.

At SML, we pride ourselves on our commitment to our clients. If you are not completely confident with our services, we want to know. Our only measure of success is your satisfaction.

### **CUSTOMERS**

































































#### **RISK MANAGEMENT**



SML partners with insurance underwriters, brokerages and loss control departments to develop and implement customized services to meet the ongoing loss control needs of the company and their insureds.

In addition to providing traditional loss control services, such as Desktop, Telephonic, and Site Surveys, SML provides OCIP/CCIP/Project Specific Risk Management Reviews (RMR) and management consulting services, which include analyzing company processes and developing standard approaches to how services are provided.

Examples include standard report templates, procedures, guidelines, and value added services. Benefits include consistency and continuous improvement in the quality of both the insurance company's and our services.

It is a dynamic, ongoing process in order to address the continual changes in business operations, marketplace, and other needs as they arise.

## **CONSULTANT EXPERTISE LIST**

CONSULTANT / LOCATION	SPECIALTIES	CERTIFICATIONS
<b>Aaron Sibenac</b> National	Construction Safety & Health Management; Training; Loss Control Manager; over 10 years experience.	<ul> <li>CSP</li> <li>OSHA 500 Authorized Trainer</li> <li>Certified Site Fire Safety Manager,</li> <li>FDNY (S-56)</li> </ul>
<b>Abby Ferri</b> Central (North) /Northwest/ West Coast/ Quality Assurance &Quality Control	Construction safety, risk control, and training; over 10 years experience with heavy construction including utilities, high rise, and specialty trades.	<ul> <li>CSP</li> <li>OSHA Outreach Trainer for Construction</li> <li>Regulatory experience with OSHA, Cal/OSHA, MNOSHA, EM385, OSHPD, and AQMD</li> </ul>
<b>Alvaro Gomez</b> Western Region	Safety Management Professional; Over 14 years experience; Training; Environmental Health & Safety Management; Occupational safety & health; Bilingual (English & Spanish).	<ul> <li>CHST</li> <li>Certificate, Occupational Health &amp; Safety</li> <li>Cal/OSHA Outreach 10 &amp; 30 Hour Instructor</li> <li>MSHA Certified</li> </ul>
<b>Andrew Masciantonio</b> National	Construction Safety & Risk Management; Safety Compliance; Training; Loss Control Manager; Over 10 years experience.	<ul><li>ARM</li><li>ASP</li><li>CRIS</li><li>40 Hour HAZWOPER</li></ul>
<b>Anthony Rudolph</b> Northeast Region	Scaffold Erector, Swing Staging, Rope Rappelling, Bridge Scaffold Erector, Building Inspector; Over 20 years experience. Bilingual (English & Spanish)	<ul> <li>32hr Rigging Foreman Card</li> <li>32hr approved swing scaffold training</li> <li>course</li> <li>OSHA 10 &amp; 30 Hour Trainer</li> <li>NYC Torch Operator</li> <li>NYC Fire Guard</li> <li>Confined Space (Entry, attendant, and rescuer)</li> </ul>
<b>Azza Carmona</b> Western Region	Construction & Environmental Health & Safety; Training; Over 15 years experience; Bilingual (English & Spanish)	CIH CSP

CONSULTANT / LOCATION	SPECIALTIES	CERTIFICATIONS	
<b>Earl Thomas</b> Western Region	Environmental Health & Safety; Training; DOT Hazardous Materials (Shipping & Receiving); Environmental Chemistry; Emergency Response; HAZWOPER; Medical Waste Expert; Incident Command System; SPCC; SWPPP; Over 30 years experience.	<ul> <li>Hazardous Waste Management -         Certificate</li> <li>40 Hour SARA/OSHA Training</li> <li>Advanced DOT, RCRA, CUPA &amp; New         Uniform Hazardous Waste Manifest</li> <li>HAZCAT</li> </ul>	
<b>Isaac Umaña</b> Northeast Region	Construction Site Manager; Over 6 years experience. Bilingual (English & Spanish)	<ul><li>PSHA/DOB/DOT/NYS Lead Regulations</li><li>OSHA 30</li></ul>	
<b>Ken Clarke</b> Mid-Atlantic Region	Construction & Safety & Loss Control; Fire Protection; Emergency First Aid; Over 25 years experience.	Protection; Emergency First Aid;	
<b>Laura Gantt</b> Western Region	Safety Management Professional; Occupational Health & Safety; Over 25 years experience.	<ul><li>OHST</li><li>Certified CPR/AED/First Aid</li><li>Certified General Site Worker (HAZWOPER)</li></ul>	
<b>Mark Rea</b> Western Region	Safety Management Professional; Hazardous Materials & Waste; Regulatory Requirements; Emergency Planning/Response; Incident Management; Training; Over 25 years experience.	Materials & Waste; Requirements; Emergency Response; Incident ent; Training; Over 25 years  Petty Officer Hazardous Materials Specialist/ Instructor/Industry Technician Assistant Safety Officer	
<b>Mark Trilevsky</b> Western Region	Safety Professional; Over 25 years experience; Hazardous Materials & Emergency Management; Training.	<ul> <li>CPR/First Aid</li> <li>Firefighter/Paramedic/Hazardous Materials Specialist</li> <li>Fire Captain (San Ramon, CA)</li> </ul>	
<b>Matthew Trumbo</b> Western Region	Safety Management Professional; Over 38 years experience; Environmental Health & Safety; Occupational Safety & Health; Training; Fall Protection & Equipment Operation.	<ul><li>CHST</li><li>OSHA Outreach Instructor</li><li>NFPA 70E Instructor</li></ul>	
<b>Nathaniel LaViolette</b> Central Region (North)	Construction Safety & Risk Management; Over 15 years experience.	<ul> <li>Certifications in Asbestos, Confined Space, LO/TO, Mold, Lead, Fall Protection</li> </ul>	
<b>Paul Gantt</b> Western Region	Construction & Occupational Safety; Safety Systems & Programs; Multi-Employer Worksites; Fire & Life Safety; Premises Safety; Reulatory Compliance; Training; Over 35 years experience.	<ul> <li>Safety Engineer</li> <li>CSP</li> <li>CHST</li> <li>CET</li> <li>Ph.D. Candidate</li> <li>Certified Fire Officer, Public Education Officer, Fire Instructor, and Fire Prevention Officer</li> </ul>	

DNSULTANT / LOCATION	SPECIALTIES	CERTIFICATIONS
<b>Phillip Kirkton</b> Northeast Region	Occupational Safety & Health Management, Construction/ Emergency Management Services, & Safety Prevention; Over 25 years experience.	<ul><li>OSHA 30 Hour Construction Safety</li><li>Licensed Stationary Engineer</li></ul>
<b>Rich Velletri</b> Mid-Atlantic Region	Loss Control Construction Specialist; Over 25 years experience; Bilingual (English & Spanish)	<ul><li>CSP</li><li>OSHA 10 &amp; 30 Hour Trainer</li></ul>
<b>Robert Tipton</b> National	Construction Safety & Health Management; Training; 5 years experience.	<ul><li>OSHA 10 Hour Construction Safety</li><li>GSP</li><li>4 Hour Scaffold</li></ul>
<b>Ronald Gantt</b> Western Region	Construction Safety & Health Management; Training; Over 10 years experience; Industrial & Construction Safety; Program Management; Multi-employer worksites; Hazardous Materials & Waste Management; Emergency Response; Regulatory Compliance.	<ul> <li>CSP</li> <li>ARM</li> <li>CET</li> <li>Certificate in Safety Management</li> <li>Fire Instructor 1 Certification</li> <li>Certified MEDIC First Aid Level 3</li> <li>OSHA 500 Outreach Construction Safety Instructor</li> <li>Certified Ergonomic Assessment Specialist</li> <li>Certified OHSAS 18001 Auditor</li> <li>Registered Emergency Medical Technician (EMT)</li> <li>Certified Incident Commander</li> </ul>
<b>Russell Peterson</b> Western Region	Safety Professional; Over 35 years experience; Emergency Response; Medical Provider; Hazardous Materials & Emergency Management; Emergency Planning; Training.	<ul> <li>Harbor General Paramedic Training</li> <li>Fire Instructor 1A &amp; 1B</li> <li>Hazardous Materials Technician/ Specialist</li> <li>Confined Space Rescue Technician</li> <li>Trench Rescue</li> <li>Rescue Systems 1 &amp; 2</li> <li>Basic Life Support Instructor</li> </ul>
<b>Ty Sullivan</b> National	Construction Safety & Health Management; Training; 5 years experience.	<ul><li>OSHA Construction Safety</li><li>GSP</li><li>4 hour Scaffold</li><li>40 hour Hazwoper</li></ul>

CERTIFICATIONS				
AIS	Associate in Insurance Services	coss	Certified Occupational Safety Specialist	
ASP	Associate Safety Professional	CRIS	Construction Risk Insurance Specialist	
CIH	Certified Industrial Hygienist	ERM	Environmental Risk Management	
CSP	Certified Safety Professional	IH	Industrial Hygienist	
CHST	Construction Health Safety Technician	GSP	Graduate Safety Professional	
CET	Certified Environmental and Safety Trainer			

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